

Bitterroot Performing Arts Council

Profit and Loss

June 2019 - May 2020

	TOTAL
Income	
A. Ticket Sales	
Season Subscriptions	96,399.00
Single Tickets	41,739.26
Total A. Ticket Sales	138,138.26
B. Sponsorships	
Performance Sponsor	32,500.00
Total B. Sponsorships	32,500.00
C. Direct Public Support	
Contributions - Business	13,355.00
Individual, Unrestricted	26,364.00
Total C. Direct Public Support	39,719.00
E. Grants	30,000.00
F. SFTA Income	16,600.82
G. Other Sales	
Merchandise sales	397.75
Refreshment Sales	899.00
Total G. Other Sales	1,296.75
H. Other Types of Income	
Interest Income	55.37
Miscellaneous Revenue	6,064.50
Total H. Other Types of Income	6,119.87
PPP Loan	12,500.00
Total Income	\$276,874.70
GROSS PROFIT	\$276,874.70
Expenses	
A. Performance	
Artist Fees	82,500.00
Food	1,605.69
Hospitality	1,113.52
Lodging	4,625.00
Security	150.00
Tech	15,770.90
Transportation	2,670.15
Total A. Performance	108,435.26
B. Payroll Expenses	
Payroll Taxes	12,764.44
Wages	50,496.17
Workers Compensation	316.60
Total B. Payroll Expenses	63,577.21

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C. Printing and Reproduction	
Fundraising	1,036.13
Posters and Banners	4,859.69
Program Printing	3,667.28
Season Brochure	7,687.39
Tickets	628.36
Total C. Printing and Reproduction	17,878.85
D. Series Promotion	
Advertising, Billboard	4,675.00
Advertising, Online	1,368.25
Advertising, Other	40.00
Advertising, Print	2,943.85
Advertising, Radio and TV	637.00
Season Promotion	
Subscriber Reception	169.92
Total Season Promotion	169.92
Total D. Series Promotion	9,834.02
E. SFTA	
SFTA Advertising & Print	1,342.55
SFTA Raffle Expense	37.50
SFTA Rent	450.00
SFTA Supplies	2,647.25
Total E. SFTA	4,477.30
F. Operations	
Board Expense	125.00
Dues and Subscriptions	2,500.65
Miscellaneous	5,818.02
Payroll Services	1,300.00
Postage and Delivery	766.02
Professional Fees	343.87
Supplies	
Office	1,227.09
Other	33.44
Performance	661.00
Total Supplies	1,921.53
Total F. Operations	12,775.09

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G. Facilities and Equipment	1,296.47
Rent	
CAM	825.00
Office	3,704.00
Venue	6,705.00
Total Rent	11,234.00
Total G. Facilities and Equipment	12,530.47
H. Utilities	
Internet	697.80
Other	60.00
Telephone	329.84
Total H. Utilities	1,087.64
J. Insurance	
Health	2,300.00
Liability	1,414.00
Total J. Insurance	3,714.00
L. Licenses and Permits	2,519.22
M. Bank Service Charges	
Moneris Bank Charges	3,465.25
QuickBooks Payments Fees	8.12
Vendini Bank Service Charges	996.63
Total M. Bank Service Charges	4,470.00
N. Other Sales Costs	
Refreshments	204.05
Total N. Other Sales Costs	204.05
O. Scholarship	-1,300.00
P. Technology	
Website	390.27
Total P. Technology	390.27
Total Expenses	\$240,593.38
NET OPERATING INCOME	\$36,281.32
NET INCOME	\$36,281.32